

# SAHER OMRAN

## Sales Representative

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Experienced and results-driven Sales and Real Estate Representative with over 10 years of experience across real estate, retail, and public relations. Skilled in client relationship management, sales negotiation, property marketing, and team collaboration. Proficient in market research using Property Finder and committed to achieving sales targets while delivering exceptional customer experiences.

### PROFESSIONAL EXPERIENCE

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#### Sales Associate - Chocolate and Nuts Store, Dubai, UAE (Jun 2024 - Jun 2025)

- Assisted customers in selecting chocolate and nut products tailored to their preferences.
- Achieved and exceeded monthly sales targets consistently.
- Maintained clean, attractive product displays and ensured stock availability.
- Handled cash and card transactions accurately and professionally.

#### Sales Representative - Ben Suleiman Store, Dubai, UAE (2022 - 2024)

- Led customer service efforts, identifying needs and recommending appropriate products.
- Managed in-store merchandising and collaborated with the team to improve sales performance.
- Resolved customer concerns promptly to build loyalty and increase repeat business.

#### Public Relations Officer - Egypt Stone for Mining, Egypt (2019 - 2022)

- Developed and implemented PR strategies to enhance brand visibility and public image.
- Led real estate sales initiatives, conducting property tours and closing deals.
- Performed market research using Property Finder to guide pricing and promotional efforts.
- Built and maintained strong client relationships through consistent follow-up.

#### Real Estate Sales Representative - Amer Group, Egypt (2016 - 2019)

- Provided end-to-end real estate consultation services for residential and commercial properties.
- Conducted market analysis to identify trends and suitable investment opportunities.
- Negotiated contracts effectively, balancing client needs and company objectives.
- Collaborated with the marketing team to launch digital campaigns and expand property reach.
- Consistently exceeded sales targets and contributed to portfolio growth.

#### Export Manager - Pharmaceuticals Company, Egypt (2013 - 2016)

- Managed the full export process, from order preparation to international delivery.
- Coordinated with international clients and logistics partners to ensure timely shipments.
- Handled documentation, compliance, and customs requirements for export operations.

### EDUCATION

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#### Bachelor's Degree in Information Systems

Al-Madina Academy - Egypt

## SKILLS

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- Sales & Negotiation
- Customer Relationship Management (CRM)
- Real Estate Market Analysis
- Property Finder Platform
- Public Relations & Communication
- Team Collaboration
- Time Management
- Problem Solving
- Adaptability & Flexibility
- Microsoft Office (Word, Excel, PowerPoint)
- Attention to Detail
- Leadership & Decision Making

## LANGUAGES

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- Arabic: Native
- English: Good

## PERSONAL INFORMATION

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- **Date of Birth:** January 15, 1988
- **Nationality:** Egyptian
- **Marital Status:** Married
- **Military Service:** Completed (Honorable Mention)